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FOR IMMEDIATE RELEASE:
Thursday, February 15, 2018

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Re-Submittal Opportunity Announced for New City Hall Location
Lansing seeks supplemental proposals from original City Hall RFP Responders

Lansing, MI – The City of Lansing’s efforts to sell the Capital Vista Plaza property and find a new location for City Hall is continuing to move forward productively. This morning the city requested follow up supplemental information from the four developers who previously submitted proposals for the redevelopment of the existing City Hall site. The requested supplements will provide the city with more detailed options for the development of a new City Hall at a new location.

“The existing City Hall is a key location in our downtown, and we are committed to redeveloping the site. It is equally important to properly identify the best strategic location for our new City Hall, those costs of the overall project and our ability to afford a new City Hall,” said Lansing Mayor Andy Schor. “Ensuring the best deal for the city through this process is a key priority of mine.”

Supplemental proposals are due within 30 days. Following the rigorous process set forth at the beginning of the project, the supplements will be vetted and selected by a team led by Mayor Schor which will include the Lansing Economic Area Partnership (LEAP), CBRE Lansing and additional experts. Supplemental proposals will be due March 9th.

Chicago-based developer Beitler Real Estate Services was chosen to redevelop the existing City Hall site in December and is supportive of this supplemental process.

“A lot of the pieces to this very complicated project puzzle are on the table. We just need to piece together additional information and sort out what fits where best and at what benefit and cost to the city. We need more time and information to do that properly to ensure that the city is making the best financial and strategic decision possible.” Bob Trezise, President and CEO, LEAP.

A formal request letter is being sent today from CBRE Lansing’s Van Martin on behalf of Mayor Schor’s team and LEAP to the original four developers who responded to the City Hall RFP. They are Urban Systems, Karp and Associates, We Are Lansing and Beitler Real Estate Services. They are being asked to specifically imagine and re-present a financial analysis and plan with regard to a new City Hall and additional, potential development surrounding a new City Hall site in the downtown area. Mayor Schor and his team including LEAP and CBRE Lansing will then evaluate these possible options after March 9th to reach a thorough but speedy conclusion.

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